

Case Study

Manukau Institute of Technology

**MANUKAU
INSTITUTE OF
TECHNOLOGY**

*Te Whare Takiura
o Manukau*

BACKGROUND

Manukau Institute of Technology is one of New Zealand's largest polytechnics, with approximately 18,000 students, 7,500 of whom are full-time.

THE CHALLENGE

MIT wished to provide services across all eleven campuses in a coherent and unified fashion, with the same user experience anywhere, for both students and staff members.

THE SOLUTION

Ricoh integrated solutions allowed for ease of access and usage for users across a range of services including:

- Printing and scanning
- Access to buildings
- Management of payments account
- Directory and security

WHY RICOH?

"MIT has been working with Ricoh for well over a decade. In that time the relationship has changed from a vendor and transactional relationship to a trusted partner and strategic relationship," says John Holley, Head of ICTS.

We will continue to explore ways to reduce our costs, better print optimisation and enhance the student experience here at MIT.

*John Holley, Head of ICTS
Manukau Institute of Technology*

BENEFITS

- **Improvement of business processes**
"Ricoh allowed us to do true cost apportionment across our faculties and departments based on real-time usage," says John Holley.
- **Tangible benefits**
"We've seen a 20 per cent reduction in our print costs, a 15 per cent reduction in our print volumes and a managed service that requires less input from my staff and less effort from staff across the organisation."
- **Creating a strategic relationship**
By forming strategic relationships, rather than transactional ones, Ricoh can help customers to better understand what their technological needs are and where investment will yield the best results.
- **Future proofing**
Ricoh is committed to providing services that not only provide immediate benefits for institutions like MIT, but also allow for innovation and flexibility in the future.
- **Making student life easy**
"Allowing printing from any device has helped to maximise the ease of use for students and staff, as well as negating the need to provide and maintain a fleet of workstations."



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