RICOH
TECHNOLOGY PROCUREMENT

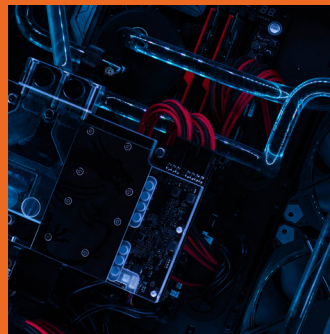**Providing organisations with flexible finance options for all their technology requirements**

Why Ricoh for technology procurement?

- Ricoh New Zealand is part of a $20 billion global company with an extensive New Zealand branch network across 8 locations.

- Our "Technology Leasing Solutions" and "Technology as a Service" offerings are designed to support New Zealand businesses of all sizes to acquire the latest technology, product, and associated services.

- Whether you'd like to lease a product that is procured through a 3rd Party or whether Ricoh is providing this directly, our wide range of flexible commercial offerings will meet your technology business requirements.

- We proactively assist our customer in planning IT asset acquisitions in advance. Based on our supplier network, we are able to provide best-in-class technology based on your individual requirements.

- As a globally trusted and innovative technology company, we are perfectly positioned as your technology procurement partner of choice.

The right technology solutions for your business

Ricoh offers flexible finance solutions for a wide range of technology, including but not limited to the below. We'll work with you to design a bespoke solution that meets the needs of your business.

- Digital transformation projects
- Desktop PCs, laptops and accessories
- Mobile devices and tablets
- Networking and telecommunication equipment
- 3D print and prototyping
- Servers and server infrastructure
- Interactive and flat-panel displays
- Internet of Things (IOT) technology
- Meeting room technology
- Process automation software
- Digital signage
- Audio equipment
- Electronic billboards
- Turnkey technology solutions

Benefits of partnering with Ricoh for technology leasing
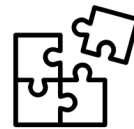
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Flexible Agreement Terms
Various terms and structures to meet your requirements.

Straightforward Contracting
Easy to understand, transparent contractual terms.

Simplistic Variations
Easily vary your solution throughout the term to meet evolving business requirements.

Data Cleansing
Data cleansing service available to ensure data sovereignty.

End-of-lease Sustainability
We ensure any returned hardware is recycled or repurposed in line with our environmental accreditations.

Pandemic-proof Your Business
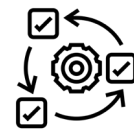Procure technology now and removing the reliance on obsolete solutions.

Free Up Cash Flow
Move your IT spend to the areas of the business that you want to focus on.

Utilise Your Assets
Unlock the value of your current IT equipment by using it as security instead of personal assets.

Stay Agile
De-risk the rapid technology change and take advantage of new technologies.

Trusted Globally
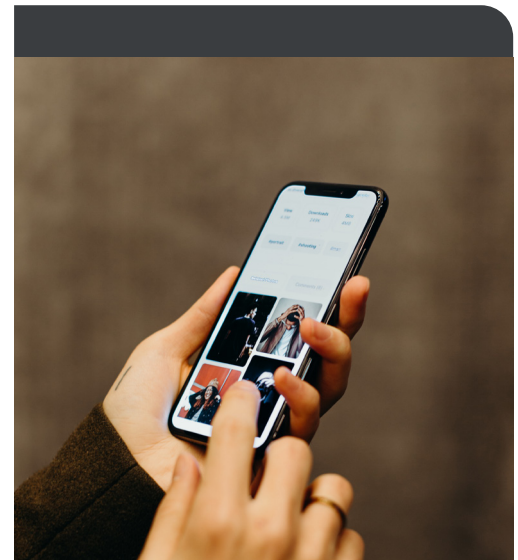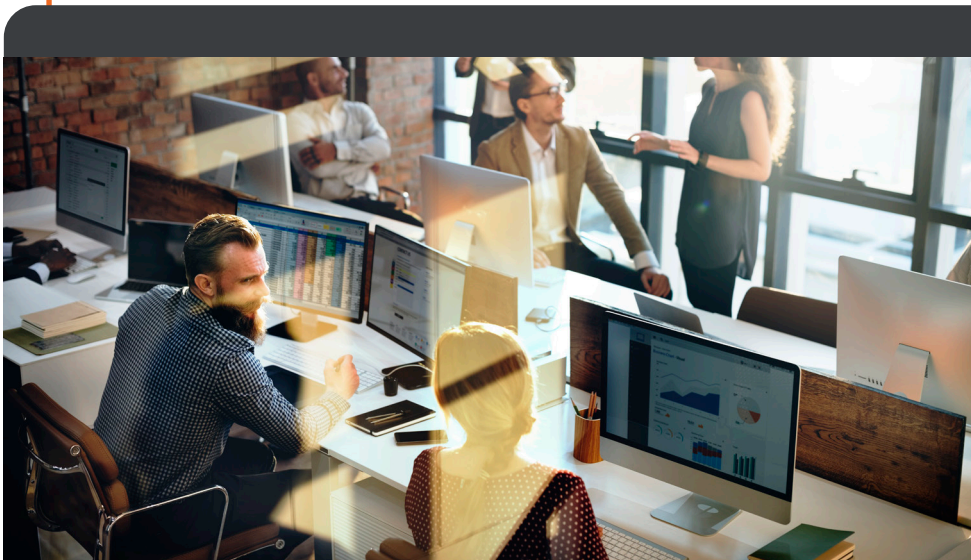Trusted globally by over 1.4 milion customers.

Easy Application
We can help you start your technology growth quickly.

ISO 27001
Secure, trusted processes to manage your data.

Technology as a Service (TaaS)

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Ricoh's TaaS offering provides customers with our solutions and services as an easy-to-consume monthly fee. The TaaS operating model normally delivers our customers a day-one return on investment, with a platform that allows easy cost management and the ability to acquire technology now. As this is a flexible agreement, it gives customers the option to make simple changes as required. Solutions are customised to your unique requirements and most deliverables associated with the solution are included in the monthly fee.

Ricoh TaaS Categories

	Business Automation	Accounts Payable	Agile Workplace	Meeting Rooms	Digital Signage	Device As A Service
Consult	✓	✓	✓	✓	✓	✓
Design	✓	✓	✓	✓	✓	✓
Hardware	✓	✓	✓	✓	✓	✓
Software Licensing	✓	✓	✓	✓	✓	✓
Contracting	✓	✓	✓	✓	✓	✓
Deploy	✓	✓	✓	✓	✓	✓
Training	✓	✓	✓	✓	✓	✓
Proactive Account Management	✓	✓	✓	✓	✓	✓
Warranty, Service & Support	✓	✓	✓	✓	✓	✓
Sustainable Asset Disposal				✓	✓	✓
Asset Management						✓
Physical & Bios Asset Tagging						✓
Certified Data Cleansing						✓
End of Lease Device Repurposing						✓

Maxcare Medical & Ricoh

Maxcare Medical is a primary healthcare provider based in South Auckland.

Their main focus is to give patients better access to their facilities and decrease the workload on Auckland's hospitals by providing local services.

Maxcare Medical have partnered with Ricoh who provide all their IT Hardware, service and associated services under a customised IT Managed Services agreement.

"We trust that Ricoh are IT specialists and we lean on their knowledge to provide us fit for purpose solutions with best in class technology. What I like about Ricoh is they take care of all the heavy lifting including delivery, installation and configuration of all our network laptops and PCs"

Part of the Managed Services Agreement is to procure any required desktops unders Ricoh's Device As Service offering. This provides full lifecycle management of their network devices which includes procurement, configuration, run up, proactive management and end-of-life data wiping and environmental disposal.

Maxcare Medical are provided the services under a fully transparent commercial model with no hidden costs and covers all related deliverables.

"The solution is easy to manage as it's one monthly cost, with no need for any large one-off capital expenditure. Changes are easily manged by way of variation and any changes we have required is facilitated through our dedicated Account Manager"